

02/07/2013

The fund is the primary vehicle for the investment of our capital. Its current traits are:

* Highly stock specific investments that are concentrated in our few key ideas;
* The key ideas generally relate to companies that are not well known or popular investments;
* The fund currently has a significant USD and Euro exposure as a result of individual equity investments in these geographies;
* There is a meaningful mid cap / micro cap bias to the investments;
* Managed with consideration of tax for Australian investors; and
* An outcome of the direct short and Yen positions is that the fund has a meaningful short exposure to rising interest rates.

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Returns** | | | | | **Fund** | | | |
| Since inception (annualised) | | | | | 11.3% | | | |
| Since inception (cumulative) | | | | | 41.6% | | | |
| Rolling 3 year (annualised) | | | | | 12.9% | | | |
| Rolling 1 year | | | | | 36.1% | | | |
|  | | | | |  | | | |
| Standard deviation | | | | | 9.9% | | | |
|  | | |  | | | |
| **Financial Year** | **2010** | **2011** | | **2012** | | **2013** | |
| July |  | 1.14% | | -1.95% | | -3.06% | |
| August |  | -0.33% | | -0.32% | | 0.45% | |
| September |  | 0.60% | | -2.18% | | 1.89% | |
| October |  | 2.12% | | 0.83% | | 1.30% | |
| November |  | 0.47% | | -1.22% | | -2.46% | |
| December |  | -0.24% | | 0.27% | | 6.93% | |
| January |  | 0.31% | | 0.84% | | 9.92% | |
| February |  | 1.78% | | 0.02% | | 2.69% | |
| March |  | 1.06% | | 5.59% | | -0.44% | |
| April | 0.04%\* | -1.94% | | 1.62% | | 4.45% | |
| May | -0.78% | 1.01% | | -0.37% | | 8.63% | |
| June | -0.76% | -0.70% | | -2.58% | | 1.68% | |
|  |  |  | |  | |  | |
| Financial Year | -1.49% | 5.33% | | 0.29% | | 36.1% | |
|  |  |  | |  | |  | |
| Calendar Year |  | -3.10% | | 10.12% | |  | |

\* Start date: 15/04/2010

The fund’s daily unit price and distribution details can be downloaded via this [link](http://www.longtailasset.com/?page_id=23).

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Long (%)** | **Short (%)** | **Currency (%)** |
| Australia | 5 | 9 | 53 |
| United States\* | 36 | 0 | 29 |
| UK/Europe\* | 20 | 0 | 18 |
| Total | 61 | 9 | 100 |
| Derivatives (annual cost) | 3 |  |  |

Notes: Data as at 02 July 2013. \* Euro & USD approximate only.

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Australia** | | **United States** | | **UK/Europe** | | **Total** | |
|  | **%** | **no/.** | **%** | **no/.** | **%** | **no/.** | **%** | **no/.** |
| Tenet 1: US wagering |  |  | 17 | 2 |  |  | 17 | 2 |
| Tenet 2: European airports |  |  |  |  | 17 | 3 | 17 | 3 |
| Tenet 3: Not disclosed |  |  | 8 | 2 |  |  | 8 | 2 |
| Other tenets | 5 | 3 | 12 | 4 | 3 | 2 | 19 | 9 |
| Gross Long | 5 | 3 | 36 | 8 | 20 | 5 | 61 | 16 |
| Gross short | 9 | 4 |  |  |  |  | 9 | 4 |
| Gross invested position | 14 | 7 | 36 | 8 | 20 | 5 | 70 | 20 |
| Derivatives (annual cost) |  |  |  |  |  |  | 3 | 4 |
| Notes: Data as at 02 July 2013. |  |  |  |  |  |  |  |  |