

02/07/2013

The fund is the primary vehicle for the investment of our capital. Its current traits are:

* Highly stock specific investments that are concentrated in our few key ideas;
* The key ideas generally relate to companies that are not well known or popular investments;
* The fund currently has a significant USD and Euro exposure as a result of individual equity investments in these geographies;
* There is a meaningful mid cap / micro cap bias to the investments;
* Managed with consideration of tax for Australian investors; and
* An outcome of the direct short and Yen positions is that the fund has a meaningful short exposure to rising interest rates.

|  |  |
| --- | --- |
| **Returns** | **Fund** |
| Since inception (annualised) | 11.3% |
| Since inception (cumulative) | 41.6% |
| Rolling 3 year (annualised) | 12.9% |
| Rolling 1 year | 36.1% |
|  |  |
| Standard deviation | 9.9% |
|  |  |
| **Financial Year** | **2010** | **2011** | **2012** | **2013** |
| July |  | 1.14% | -1.95% | -3.06% |
| August |  | -0.33% | -0.32% | 0.45% |
| September |  | 0.60% | -2.18% | 1.89% |
| October |  | 2.12% | 0.83% | 1.30% |
| November |  | 0.47% | -1.22% | -2.46% |
| December |  | -0.24% | 0.27% | 6.93% |
| January |  | 0.31% | 0.84% | 9.92% |
| February |  | 1.78% | 0.02% | 2.69% |
| March |  | 1.06% | 5.59% | -0.44% |
| April | 0.04%\* | -1.94% | 1.62% | 4.45% |
| May | -0.78% | 1.01% | -0.37% | 8.63% |
| June | -0.76% | -0.70% | -2.58% | 1.68% |
|  |  |  |  |  |
| Financial Year | -1.49% | 5.33% | 0.29% | 36.1% |
|  |  |  |  |  |
| Calendar Year  |  | -3.10% | 10.12% |  |

\* Start date: 15/04/2010

The fund’s daily unit price and distribution details can be downloaded via this [link](http://www.longtailasset.com/?page_id=23).

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Long (%)** | **Short (%)** | **Currency (%)** |
| Australia | 5 | 9 | 53 |
| United States\* | 36 | 0 | 29 |
| UK/Europe\* | 20 | 0 | 18 |
| Total | 61 | 9 | 100 |
| Derivatives (annual cost) | 3 |  |  |

Notes: Data as at 02 July 2013. \* Euro & USD approximate only.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Australia** | **United States** | **UK/Europe** | **Total** |
|  | **%** | **no/.** | **%** | **no/.** | **%** | **no/.** | **%** | **no/.** |
| Tenet 1: US wagering |  |  | 17 | 2 |  |  | 17 | 2 |
| Tenet 2: European airports |  |  |  |  | 17 | 3 | 17 | 3 |
| Tenet 3: Not disclosed |  |  | 8 | 2 |  |  | 8 | 2 |
| Other tenets | 5 | 3 | 12 | 4 | 3 | 2 | 19 | 9 |
| Gross Long | 5 | 3 | 36 | 8 | 20 | 5 | 61 | 16 |
| Gross short | 9 | 4 |  |  |  |  | 9 | 4 |
| Gross invested position | 14 | 7 | 36 | 8 | 20 | 5 | 70 | 20 |
| Derivatives (annual cost) |  |  |  |  |  |  | 3 | 4 |
| Notes: Data as at 02 July 2013. |  |  |  |  |  |  |  |  |